High-touch Legal Services for Startup and Early-stage Companies

Listening to your needs
Understanding your business
Developing effective solutions
Keeping in touch to make sure those solutions work

Dana Shultz is a business-savvy attorney with in-depth knowledge of law, business, technology, and the needs of startup and early-stage companies. Dana develops close working relationships with clients based on a positive attitude and rock-solid dependability so he can deliver High-touch Legal Services.

Dana received an undergraduate degree with honors in Communication Sciences from the University of Michigan and a law degree from Boalt Hall School of Law (University of California at Berkeley).

Career History

Before starting his own law practice, Dana provided in-house legal services at companies ranging in size from pre-IPO to multinational. His positions included Vice President and Legal Counsel at Visa International Service Association, General Counsel at Baron Data Systems, and Senior Staff Attorney at Lexis-Nexis.

Dana's work experience also includes management consulting in information technology; litigation support marketing and sales; and software development – all of which combine to give Dana an in-depth understanding of business operations that adds value to his legal skills and services.

Legal Services

Dana provides the essential legal services that startup and early-stage companies typically need.
The following are representative – please contact Dana if you have a requirement that is not listed here:

- Counseling on and forming the most suitable legal entity – limited liability company (LLC), S or C corporation, etc.
- Advising foreign companies on establishing U.S. operations
- Preparing and negotiating documents for financing transactions and acquisitions
- Preparing and negotiating agreements for transactions with customers, suppliers and other businesses
- Establishing and terminating relationships with employees and independent contractors
- Counseling on intellectual property (patent, copyright, trademark, trade secret)
- Preparing and negotiating license agreements
- Protecting and recovering domain names
- Preparing website terms of service and counseling on Digital Millennium Copyright Act compliance
- Preparing and negotiating nondisclosure agreements
- And much more....

*To learn more about Dana's services please go to **www.danashultz.com,***
*visit the High-touch Legal Services Blog at **danashultz.com/blog** or call **+1 510 547-0545**.*

High-touch Legal Services is a registered service mark of

DANA H. SHULTZ Attorney at Law

+1 510 547-0545 • dana@danashultz.com • www.danashultz.com • danashultz.com/blog

High-touch Legal Services for Startup and Early-stage Companies

Listening to your needs
Understanding your business
Developing effective solutions
Keeping in touch to make sure those solutions work

Client Testimonials

"We were looking for three things from our lawyer: personal attention, reasonable fees and in-depth knowledge of intellectual property. You have more than met our expectations."

Mike Avenel, Founder, DecisionRight, Inc.

"I have relied a lot on your legal knowledge to keep TruVideo out of trouble. But equally important, you have great business sense."

Avideh Zakhor, Founder, TruVideo, Inc.

"We feel the contract terms are fair and that the pricing is very attractive. Most important, we felt that you always kept our objectives and best interests in mind and that you clearly understood the implications of our decisions."

Arash Behnia, Executive Vice President, Mitratech, Inc.

Notes:

High-touch Legal Services is a registered service mark of

DANA H. SHULTZ Attorney at Law

+1 510 547-0545 • dana@danashultz.com • www.danashultz.com • danashultz.com/blog